

Introducing The Hairdressing & Beauty Suppliers Association



What is the HBSA?

- The HBSA is a trade organisation for suppliers to the professional hairdressing and beauty industries
- Now in our 91st year, we provide a voice for the industry sharing knowledge and offering support when needed
- Our members include the top-level decision-makers from product manufacturers, wholesalers, distributors, wigmakers, publishers and industry event managers
- We are UK based

Who are HBSA Members

- Importers and Agents
- Large Manufacturers
- Small Manufacturers
- Large Wholesalers
- Medium Wholesalers
- Small/Independent Wholesalers
- PR/Media Agents
- Wig Suppliers
- Hair Salon Chains/Hairdressers/Beauticians/Barbers who develop/sell products



Sarah Cawkwell
President 2017-2019

(For a full list of members visit www.thehbsa.co.uk/members)

Why Join the HBSA?

- We'll keep you up-to date on key industry issues, EU legislation, employment law and areas concerned with running your business
- We'll share information and market knowledge within the framework of our anti-competitive policy
- You will have great opportunities to socialise and build relationships with industry peers at events throughout the year

Sales of Hydrogen Peroxide and Acetone



Dear HBSA Member

The HBSA has been working with the Home Office on the protocols for distribution and sales of both hydrogen peroxide and acetone products. As possible pre-cursor chemicals for explosive devices, sales and traceability of these goods are of the highest priority currently for the Home Office.

The threat level to the United Kingdom from international terrorism is currently 'severe'. This means that a terrorist 'attack is highly likely'. Homemade explosive devices can be made using both hydrogen peroxide and nail polish remover (acetone). The following information is for your guidance and if adhered to, should help to increase vigilance in stores and online and deter adversaries from trying to acquire these chemicals.

Please only circulate this document or any linked content to trusted colleagues as some of the information would enable hostiles to avoid controls.

MODEL AGREEMENT FOR SELLING PRE-CURSOR CHEMICALS

Products containing certain chemicals can sometimes be misused for criminal purposes. Terrorists, for example, use them to manufacture homemade explosives. The vigilance of sellers has played a key role in enabling the authorities to detect and disrupt such activities.

If you are selling pre-cursor chemicals, this document outlines a number of steps you should take to fulfil your legal obligations. These steps could help form the basis of a code of conduct on sales of Acetone and Hydrogen Peroxide. For example, sales of those substances should only be made to customers who satisfactorily meet the steps in the 'Model Agreement' and who have provided a completed 'Statement of Intended Use' beforehand. In addition, please consider how you handle on the spot cash sales at trade fairs and try to ensure traceability checks are in place.

Please read the [Model Agreement](#) if you [click here](#)

HBSA 2018 Memorandum

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IT Governance and Cyber Security



Dear HBSA Member

The subject of cyber security is something that most businesses can not afford to ignore. With more and more cases of data breach and infringements occurring it is important to ensure that your business and your online interface is secure and fit for purpose.

IT governance is a framework that ensures your organisation's IT infrastructure supports and enables the achievement of its corporate strategies and objectives. The official IT governance standard is [ISO/IEC 38500:2015](#). It sets out a straightforward framework for the board's governance of information and communications technology and is a key resource for IT governance professionals everywhere in the world.

You can read more about these issues and can find out about certification if you visit www.itgovernance.co.uk

Have a good weekend and stay cyber safe!

Thanks
Mike

Many thanks
Mike



HBSA Benefits

- Networking
 - meeting prospective wholesalers/distributors. Connecting with potential customers
 - to give greater understanding of how the market works
- Information
 - news on industry rules and regulations
 - information on industry trends and fashions
- Exhibitions
 - exhibitor discount at Salon International and Professional Beauty
 - free visitor tickets to Salon International
- Belonging
 - a sense of belonging. Have a voice for cohesive action on industry matters 'just in case'
- Legal advice
 - free expert advice on running business (employment law/contract law etc)



Membership

- Membership runs yearly from January 1st to December 31st
 - Full membership costs £380 + VAT per year
 - Wig supplier membership costs £315 + VAT per year
- Charged pro-rata if join mid-year and then renew in January the following year



Contact

For further information please contact

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Visit www.thehbsa.co.uk

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