

Dear Sir/Madam

Thank you for your enquiry about membership of the Hairdressing and Beauty Suppliers Association (HBSA).

To qualify for membership of the HBSA, your primary business function must be the supply of hairdressing or beauty products, equipment or services to the professional trade. You will need to establish trading credentials within the market, not necessarily within the U.K.

Please be aware that the HBSA does not endorse Members' products or services.

Membership to the HBSA runs on an annual basis from January 1<sup>st</sup> to December 31<sup>st</sup> each year.

There are two types of membership: Full membership and Wig Supplier membership.

- **Full membership costs £380 + VAT per year = £456**
- **Wig Supplier membership costs £315 + VAT per year = £378**

All our invoicing is done electronically and we prefer BACS transfer payments where possible.

#### **Payment Details**

Please pay by BACS transfer (preferred)

HSBC Bank    Sort code: 40-23-15    Account Number: 71179632

HBSA VAT    Reg Number 243 4722 74

Please use your company name as a reference for payment

Alternatively, you may pay by cheque made payable to: The Hairdressing and Beauty Suppliers Association Ltd and send it to:

Mike Patey, General Manager, the HBSA

27 Sandringham Drive, Hove, East Sussex, BN3 6XD

Email: [info@thehbsa.co.uk](mailto:info@thehbsa.co.uk)

Tel: 0845 519 3258

NAME	
JOB TITLE	
COMPANY NAME	
ADDRESS	
POSTCODE	
TELEPHONE NUMBER	
E-MAIL ADDRESSES (please include all email addresses who consent to receive updates from the HBSA)	
WEB SITE ADDRESS	
DESCRIPTION OF BUSINESS	
DECLARATION (tick boxes)	
<input type="checkbox"/> I confirm that all products that I sell comply with UK and EU cosmetic regulations. (Any company breaking the law will have membership revoked)	
<input type="checkbox"/> I confirm I have read the HBSA's Competition Law guidelines and agreed to abide by them (attached)	
<input type="checkbox"/> (WIG SUPPLIERS ONLY) I have signed and agree to adhere to the <a href="#">HBSA's Wig Supplier Code of Practice</a> . Visit <a href="http://www.thehbsa.co.uk/wigs">www.thehbsa.co.uk/wigs</a> and you can download, sign and return the Code of Practice	
<input type="checkbox"/> I confirm I have read the Privacy Policy on the HBSA website <a href="http://www.thehbsa.co.uk">www.thehbsa.co.uk</a> and consent to the HBSA listing the information provided on this form. (You may request for your details to be removed at any time).	
SIGNED	
DATE	

Please fill out this form and send it to:  
Mike Patey  
General Manager, The HBSA,  
27 Sandringham Drive, Hove, East Sussex, BN3 6XD  
Email: [info@thehbsa.co.uk](mailto:info@thehbsa.co.uk)  
Tel: 0845 519 3258

## Competition Law Guidelines 2019 to be read by all HBSA members.

The antitrust laws prohibit agreements, combinations and conspiracies in restraint of trade. The antitrust laws prohibit competitors from engaging in actions that could result in an unreasonable restraint of trade. Above all else, association members should be free to make business decisions based on the dictates of the market, not the dictates of the association.

Some activities by competitors are deemed so pernicious and harmful that they are considered per se violations; it does not matter whether or not the activities have a harmful effect on competition. These generally include price fixing and some forms of boycotts.

Other actions such as standards development and relationships between distributors and suppliers generally are evaluated under a rule of reason: There is a balancing between the pro-competitive and anti-competitive aspects of the activities. HBSA members should avoid discussing certain subjects when they are together — both at formal gatherings and in informal settings — and should otherwise adhere strictly to the following guidelines:

DO NOT discuss prices, fees or rates, or features that can impact (raise, lower or stabilize) prices such as discounts, costs, terms and conditions of sale, warranties or profit margins. Note that a price-fixing violation may be inferred from price-related discussions followed by parallel decisions on pricing by association members, even in the absence of an oral or written agreement.

DO NOT agree with competitors as to uniform terms of sale, warranties or contract provisions.

DO NOT exchange data concerning fees, prices, production, sales, bids, costs, customer credit or other business practices unless the exchange is made pursuant to a well-considered plan that has been approved by the company's legal counsel.

DO NOT agree with competitors to divide up customers, markets or territories.

DO NOT agree with competitors not to deal with certain suppliers or others.

DO NOT try to prevent a supplier from selling to your competitor(s).

DO NOT discuss your customers with your competitors.

DO NOT agree to any membership restrictions, standard-setting, certification, accreditation, or self-regulation programs without the restrictions or programs having been approved by the company's legal counsel.

DO insist that HBSA meetings that have agendas are circulated in advance and that minutes of all meetings properly reflect the actions taken at the meeting.

DO leave any meeting (formal or informal) where improper subjects are being discussed. Tell everyone why you are leaving.

For further information please contact

Mike Patey

General Manager, HBSA

T: 0845 519 3258 E: [info@thehbsa.co.uk](mailto:info@thehbsa.co.uk)